



OUR MISSION

USSEC's MISSION IS TO
MAXIMIZE THE USE OF
U.S. SOY INTERNATIONALLY
BY MEETING THE NEEDS OF
STAKEHOLDERS AND
GLOBAL CUSTOMERS.



MEMBERSHIP

JOIN USSEC

Through a global network of international offices and strong support from headquarters here in the United States, USSEC and its members build a preference for U.S. Soy and soybean products; advocate for the use of soy in feed and human consumption; promote the benefits of soy use through education; and connect industry leaders. When you join USSEC, you join a team that delivers world class performance, acts responsibly, fosters diversity, and achieves great results through trust in teamwork. When we all work together, we all succeed.

MEMBER BENEFITS

Premium Networking: The USSEC team collaborates globally with members, facilitating connections between buyers and member companies through regional staff.

Access to Experts: With offices and boots on the ground worldwide, you get access to market-specific experts when you want. If you want to explore a market, we've got someone who can help. If you're having market access issues, we can help give you a voice and help to navigate those waters.

Resources: Additionally, through our newsletter and communications channels, you'll receive insight on market happenings and market access issues. Some of these include USSEC's Global News Update, white papers and reports, and daily updates.

Member Directory Listing: The USSEC Member Directory is an online list of members that serves as a point of reference throughout the year for both domestic and international guests interested in purchasing U.S. Soy.

Event and Meeting Discounts: USSEC organizes and hosts many events around the globe. As a member, you get first notice to participate and discounted rates to attend and exhibit.

DUES

Membership dues assist in the execution of other USSEC projects and activities, so the dues you pay go directly to projects that support the U.S. Soy industry. Find the one that fits you:

1. **Export Class:** Entities that export U.S. soybeans, soybean seed or soybean products.
2. **Allied Class:** Organizations and entities that work with or are otherwise affiliated with U.S. soy
3. **International Class:** Non U.S. and state - owned enterprises that export soybeans, soybean seed or soybean products from the United States.

Subclass		Annual Sales	Annual Dues
Exporter and International	Small	<\$50 million	\$3,000
	Medium	\$50 million-\$200 million	\$5,000
	Large	>\$200 million	\$10,000
Allied	Seed & Technology		\$10,000
	Agribusiness Members		\$3,000
	Affiliate		\$3,000
	Qualified State Soybean Boards		\$10,000



NEXT STEPS

Our Industry Affairs team would love to connect with you and answer any questions you might have regarding USSEC membership.

Liz Ruskamp serves as Industry Affairs Coordinator and can be contacted at eruskamp@ussec.org and (636) 449-6400. If you're ready to begin the application process, contact Liz, and she will get you the proper application form. We hope you'll put USSEC to work for you!

APPLICATION

Return by email to membership@ussec.org. By submitting this application, You are representing that the information provided is truthful and accurate.
Approval of your membership application is contingent upon full USSEC board approval.

GENERAL INFORMATION

Company name :		Company website :	
Mailing Address :		Physical Address :	
City, State, Zip :		City, State, Zip :	

COMPANY CONTACTS

Primary and secondary contact for business inquiries, tender offers, & other USSEC communications:

Name :		Name :	
Title :		Title :	
Office phone :		Office phone :	
Mobile phone :		Mobile phone :	
Email :		Email :	

Administrative contact, for requests for contact information, updates, accounts payable, etc:

Name :		Mobile phone :	
Title :		Email :	
Office Phone :			

Please complete the table below by checking the box next to the row that describes your organization.

1(a) Exporter (persons or entities that export U.S. soybeans, soybean seed, or soybean products)		Annual Dues
☐	1(a)(1) Large (annual soy export sales > \$300 million)	\$10,000
☐	1(a)(2) Medium/Small (annual soy export sales > \$50 million)	\$5,000
☐	1(a)(3) Small (annual soy export sales < \$50 million)	\$3,000
1(b) 1(b) Allied Industry (Seed & technology, agribusiness, affiliate, QSSB)		
☐	Seed and Technology Members: Manufacturers and distributors of soybean seed, chemicals, and other farm-input products.	\$10,000
☐	Agribusiness Members: Company or entity that does not fall under any of the other sub-categories.	\$3,000
☐	Affiliate Members: Associations, institutions, non-governmental organizations, and state and federal government-affiliated agencies.	\$3,000
☐	QSSBs: Qualified State Soybean Boards	\$10,000
2 International (non-U.S. state-owned enterprises that export soybeans, soybean seed, or soybean products from the United States)		
☐	2(a) Large (annual soy export sales > \$300 million)	\$10,000
☐	2(b) Medium/Small (annual soy export sales > \$50 million)	\$5,000
☐	2(c) Small (annual soy export sales < \$50 million)	\$3,000

BUSINESS PROFILE

In 50 words or less, please describe your company and its products and service offerings. If the USSEC board approves your membership application, this will be used as the description of your organization in your profile listing on our USSEC website:

For your organization, please complete each chart below. Check all that apply.

Type of Organization	
Export terminal operator	☐
Food grade soybean exporter	☐
Commodity soybean	☐
Grain processor or trader	☐
Shipping or logistics provider	☐
Survey company	☐
Other:	☐
Other:	☐
Other:	☐
Other:	☐

Soy Products	
Commodity soybeans	☐
Commodity soybean meal	☐
Non-GMO soybeans	☐
Non-GMO soybean meal	☐
Specialty/Identity Preserved soybeans	☐
Specialty/Identity Preserved soybean meal	☐
Specialty soy products (soy flour, soy grits, isolate, texturized soy protein, etc)	☐
Soybean oil	☐
Other:	☐

What are two ways your organization brings value to the U.S. Soy industry?

What is the top trend or industry issue that is of most interest to your organization?



INTERNATIONAL MARKETING

Is your organization willing to host a trade team at your operation?

YES

NO

Type of Facility	City, State

Is there a particular aspect of your business that you would like to showcase?

The below information is requested for internal only use by USSEC for strategic planning

USSEC has representation in approximately 80 countries. Please indicate the countries for which you are interested in receiving market specific information:

Americas		Europe		Middle East / Africa		North Asia	
Argentina		Belgium		Algeria		China	
Barbados		Czech Republic		Egypt		Japan	
Brazil		Denmark		Iraq		South Korea	
Canada		France		Jordan		Taiwan	
Chile		Germany		Lebanon		Southeast Asia	
Colombia		Greece		Morocco		Burma (Myanmar)	
Costa Rica		Ireland		Palestine		Indonesia	
Dominican Republic		Italy		Saudi Arabia		Malaysia	
Ecuador		Netherlands		Syria		New Zealand	
El Salvador		Poland		Tunisia		Philippines	
Guatemala		Portugal		UAE		Singapore	
Guyana		Romania				Thailand	
Haiti		Russia		Sub-Saharan Africa		Vietnam	
Honduras		Spain		Nigeria		South Asia	
Jamaica		Sweden		South Africa		Bangladesh	
Mexico		Turkey				India	
Nicaragua		Ukraine		OTHER (Please note)		Nepal	
Panama		United Kingdom				Pakistan	
Paraguay						Sri Lanka	
Peru							
Venezuela							