

MARKET SNAPSHOT: EGYPT



EGYPT

Middle East & North Africa Region

COUNTRY STATS

POPULATION (2023):

105.67 million (Urbanization 41%)

POPULATION (2050):

160 million (Urbanization 80%)

GDP (2023):

\$398.4 billion

ECONOMIC GROWTH: 4.16%

PER CAPITA INCOME (2023):

\$3,770

Egypt stands as the third most populous country in Africa, with a population of 104 million. The nation's economy has steadily grown to become the largest in Africa by nominal Gross Domestic Product (GDP).

In September 2019, USSEC, with the support of USDA-FAS, launched the first global Soybean Excellence Center (SEC) in Egypt, as a go-to resource for poultry and aquaculture industry professionals. USSEC collaborated with the Egyptian Poultry Association (EPA), Cairo University and WorldFish to develop a series of training programs for soy, feed, poultry and aquaculture in Egypt and the Middle East North Africa (MENA) region. Training programs meet the needs of local industry while highlighting the benefits of U.S. Soy. Programs have focused on poultry nutrition, feed milling, biosecurity, aquaculture production, water quality, fish processing and other topics. SEC programs consist of a combination of virtual, classroom and hands-on equipment training, along with technical field visits to local production facilities.

Egypt and U.S. Soy have a longstanding partnership that has contributed significantly to the growth of U.S. Soy exports into the country. The country shows a growing preference for U.S. soybeans.

U.S. Soy has collaborated in Egypt since 1988.

MARKET STATS

Soy Usage by Sector 2023

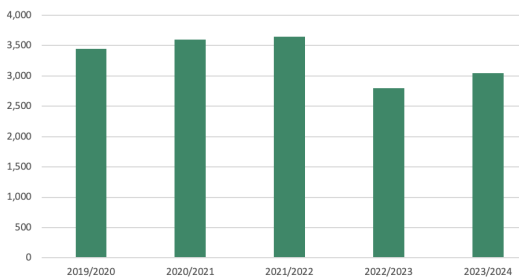
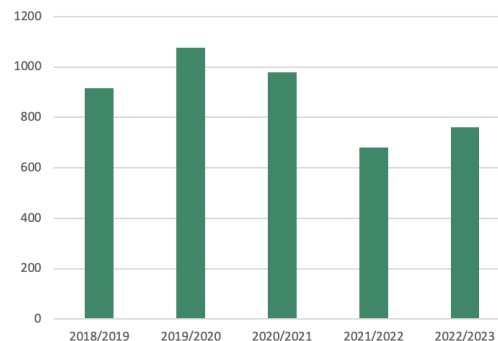
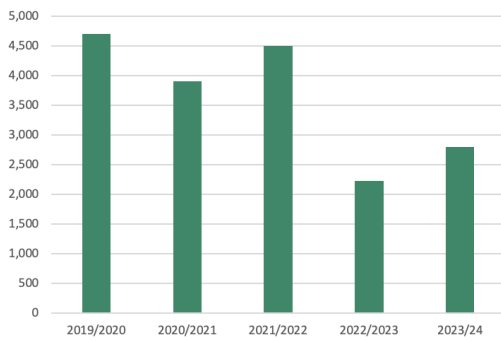
Livestock Population (1000 head) in 2022 Poultry, Cattle, Sheep, Buffalo	~1,600,000
Poultry Meat Production	980,000 MT
Milk Production	6.05 MMT
Aquaculture Production	1.85 MMT

MT=metric tons, MMT=million metric tons

SOY MARKET SIZE MY 2022/23

Product	Total Volume	U.S. Soy Volume	U.S. Soy % Share
Soy Complex (whole soybean, meal, oil)	5.077 MMT	1.19 MMT	24%
Whole Bean	4.870 MMT	1.19 MMT	24%
Soybean Meal	197,000 MT	3,400 MT	2%
Soybean Oil	230,000 MT	0	0%

MT=metric tons, MMT=million metric tons



STRENGTHS

- Poultry consumption is increasing, and crushing plants are expanding.
- In Egypt's aquaculture sector, shrimp production is increasing, and In-Pond Raceway Systems (IPRS) are expected to improve aquaculture profits and water use.
- Egypt's poultry producers have achieved 100% self-sufficiency and are exporting to several countries. Egypt is working to open more new markets for poultry exports, including Saudi Arabia, Kuwait and Europe.

OPPORTUNITIES

- Egypt's booming poultry and aquaculture industries lead the way for more soy to be crushed in the region. The recent switch from primarily imported U.S. soybean meal to whole soybeans has opened opportunities for training in the region.
- Egypt's soybean crush industry is expanding, driven by:
 - » Strong growth in poultry and dairy consumption: There is an opportunity for strong and continued growth in poultry and dairy production. Egypt, along with many others in the MENA region, maintains lower than average per capita consumption of animal protein. For example: poultry consumption in Egypt is 12 kilograms (26 lbs.) per year compared to Saudi Arabia at 50 kilograms (110 lbs.).
 - » Aquaculture expansion: Egyptian aquaculture feed production continues shifting from conventionally pelleted feeds to extruded feeds, which now accounts for 65-70% of the market. The most common fish feed formulations contain 35-40% soybean meal.
- Tilapia is the most produced species in Egypt, with growth in catfish and shrimp.
- Egypt has begun using IPRS, which encourages production.
- Egypt has also begun fish processing, increasing exports to neighboring countries and ensuring year-round availability.
- USSEC works to increase soybean oil consumption, which supports the continued crush expansion by:
 - » Providing technical assistance to soybean oil refiners, helping pave the path to continued production of high-quality soybean oil.
 - » Providing technical assistance to feed millers, helping increase soybean oil inclusion rates in locally produced feed.

CHALLENGES

- Nationwide economic and fiscal concerns remain a hindrance, as do currency and foreign exchange reserves.
- The poultry industry struggles with ongoing biosecurity issues.
- Profit challenges in the tilapia industry continue, due to lack of processing and overproduction.

Sources:
 - USSEC
 - USDA FAS
 - <https://tradingeconomics.com/>
 - Trade Data Monitor (TDM)