



COUNTRY STATS

POPULATION (2022): 67.5 million POPULATION (2050): 74 million GDP GROWTH (2020): USD 3.13 trillion PER CAPITA INCOME (2021): USD 47,317

COUNTRY SNAPSHOT: UNITED KINGDOM

The United Kingdom (U.K.) is the 5th largest economy in the world. Brexit and COVID-19 had significant impacts on the economy but growth recovered to 3.4% in 2022. However, lingering supply chain disruptions, volatile energy prices and critical transportation and labor shortages will contract the economy by .4% in 2023 before modest (.2%) growth resumes in 2024. In 2022, through November, the U.S. exported 152,000 MT of soybeans valued at \$79 million, an increase over 2021 and similar to 2020 but below previous levels.

U.S. Soy has collaborated with the U.K. for 50 years.

MARKET STATS

Soy usage market size by Volume, 2022

	Volume	Percentage of Use		
Poultry	356,764 MT	42.6%		
Dairy	216,185 MT	25.8%		
Pork	184,818 MT	22.1%		
Eggs	69,316 MT	8.2 %		
Beef	9,173 MT	1.1%		

U.K. Soy Basics	2015/16	2016/17	2017/18	2018/19	2019/20	2020/21	2021/22
Soybean Imports, 1000 T Oct-Sept	814	746	802	815	850	820	740
Soybean as % of Total Oil- seed Imports	76%	60%	70%	58%	58%	49%	44%
Soybean Crush, 1000 T	706	723	690	683	759	730	660
Soymeal Imports, 1000 T (CY)	2,095	2,092	1,984	2,111	2,119	2,135	2,132
Soymeal Consumption, 1000 T	2,539	2,587	2,450	2,606	2,580	2,613	2,587
Soy oil Imports, 1000 T (CY)	123	155	205	195	187	162	194
Soy oil Consumption,1000 T (CY)	252	300	288	307	284	285	283

STRENGTHS

- The high quality of U.S. Soy is well known in the feed industry, as is the reliability of the U.S. as an exporter.
- Demand for food quality soybeans will increase slowly as consumption patterns change.

OPPORTUNITIES

- Due Diligence regulations require U.K. companies to know the source of their soybeans and status related to deforestation and land conversion.
- The U.S. Soy Sustainability Assurance Protocol (SSAP) and the sustainability practices of U.S. soybean producers are
 positioned to meet the growing demand for sustainable soy.
- Demand for poultry will remain strong.
- Niche markets exist for food quality soybeans for direct human consumption.

CHALLENGES

- · Brexit and COVID continue to hinder economic performance as supply chain disruptions and labor shortages continue.
- · Livestock numbers are expected to remain stable in the short term.
- Increasing need for U.S. suppliers to "prove" low risk of deforestation and land conversion.
- Existing GMO tolerances create high risk to U.S. exporters of non-GM food beans.

Sources:

- U.K. Government
- USDA/FAS/GATS
- International Monetary Fund
- Oil World
- IDH Soy Monitoring Report 2021

