



#### **COUNTRY STATS**

POPULATION (2022): 111 million

POPULATION (2025):

~115 million

GDP (2021): \$394.09 billion

PER CAPITA INCOME

(2021): \$3,548.83

### **COUNTRY SNAPSHOT:**

## **PHILIPPINES**

With a population of 111 million, the Philippines is the #1 importer of U.S. soybean meal globally from MY 2016/17 until MY 2020/21. Soybean meal is the largest U.S. agricultural export to the Philippines, supporting the country's preference for fresh pork and poultry.

U.S. Soy has collaborated with the Philippines since 1996.

### MARKET STATS

Soy usage market size by Volume, (Est. growth by 2035)

| Animal Protein (total) | 3.05 MMT      | Aquaculture         | 0.76 MMT (25%) |  |
|------------------------|---------------|---------------------|----------------|--|
| Pork                   | 1.0 MMT (33%) | Any other soy usage | 0.09 MMT (3%)  |  |
| Poultry                | 1.2 MMT (39%) |                     |                |  |

# Soy market size by volume and U.S. Soy volume (MY2021/22)

- $_{\circ}$   $\,$  Whole bean: 0.175 MMT. U.S. Soy: 0.123 MMT.
- Soybean meal: 2.6 MMT. U.S. Soy: 2.1 MMT.
- Soybean oil: 0.06 MMT.
- Soy food:1,200 MT. U.S. Soy: 860 MMT.

### PRODUCTS SUPPLY AND DEMAND

(x 1,000 MT)

|                            | 2017/18 | 2018/19 | 2019/20 | 2020/21 | 2021/22 |
|----------------------------|---------|---------|---------|---------|---------|
| Soybean production         | 1       | 1       | 1       | 1       | 1       |
| Soybean imports            | 192     | 174     | 180     | 175     | 190     |
| Soybean crush              | 120     | 85      | 90      | 110     | 100     |
| Soybean meal production    | 94      | 66      | 70      | 86      | 78      |
| Soybean meal import        | 2,564   | 2,464   | 2,636   | 2,700   | 2,800   |
| Soybean meal consumption   | 2,778   | 2,317   | 2,739   | 2,800   | 2,850   |
| Soybean oil production     | 21      | 15      | 16      | 20      | 18      |
| Soybean oil import         | 63      | 62      | 55      | 60      | 62      |
| Soybean oil consumption    | 79      | 79      | 79      | 79      | 80      |
| Soybean oil industrial use | 4       | 4       | 4       | 4       | 4       |

### **STRENGTHS**

- U.S. soybean meal is the #1 choice of the Philippines animal industry because of its high quality and nutritional value.
- · Sustainability and U.S. Soy Sustainability Assurance Protocol (SSAP) are important to institutional food buyers.
- USSEC provides technical and trade servicing to the animal protein and soy foods industries.

### **OPPORTUNITIES**

- The Philippines is slowly returning to positive GDP growth, and its economy is opening following two years of sporadic lockdowns due to COVID-19.
- The government is working to re-populate swine-producing areas affected by African Swine Fever that are now free from disease.
- Food security has high importance on the government agenda.
- Consumers still prefer fresh pork and chicken over frozen imported meat, which is good for local producers.

### **CHALLENGES**

- The swine industry is still confronted by African Swine Fever that reduced the population by ~30%.
- High price of feed ingredients and feed costs limits the growth of the animal protein industry.
- Soy food products are not as popular compared to other Southeast Asian countries, although plant-based protein foods are being introduced in the market.

Sources:

Philippine Statistics Authority

